

Practice Pilot

The Practice Pilot was designed to demonstrate key data points specific to the success of your practice in a visual manner within the CS WinOMS software. The Practice Pilot runs separate but is able to manipulate the data within the CS WinOMS database. The Practice Pilot continually mines your data so you have the most current information at your fingers to make the key decisions necessary to grow your practice – *when it matters*.

Take a TEST DRIVE

Introduction

The Practice Pilot was created by OMS³ – fellow end users of the CS WinOMS software. It allows you to enhance your CS WinOMS reporting ability through dynamic visual color charts and business dashboards. Simply stated, the Practice Pilot mines your data 24/7 within your database, and visually demonstrates your Referral Performance, Collections, Procedure Code Analysis, Zip Code Marketing, Provider Performance, Office Performance, and much more – *all in a one click fashion*.

Client System Requirements

- Windows XP SP3, Windows Vista, Windows 7
- 32 and 64 bit versions of Windows
- Microsoft .NET 4.0 Client
- 1 GHz processor
- 50 megabytes minimum free disk space
- 1 gigabyte minimum of memory

Office Performance

See what procedures you perform within your offices month by month throughout the year or prior years. This will allow you to see clearly when you need proper staffing and supply management. The office performance dashboard will also help you understand where your business is being conducted and when.

Collections

The Practice Pilot will show your practice's charges, payments, adjustments, refunds and collection ratios in easy to see and understand charts. It can also show you extensive trending by demonstrating top procedure codes, providers, and even their performance within your various office locations and by individual providers.

Procedure Codes

The Practice Pilot gives you a unique way of visualizing the top procedures being performed throughout your practice. The Pilot helps you understand these codes through trending by the dollar amounts, the amount of procedures produced, or even by patient counts associated.

The Pilot really helps you immediately see increases or decreases of procedures being produced within your practice so you can do more of what works and less of what doesn't. Your Implant Treatment Coordinator will be able to manage the important Implant relationships because they will be able to isolate and trend specific related implant treatment codes being sent to your practice to best serve your referrals.

Referral Performance

The Practice Pilot provides you the ability to truly form long lasting relationships by allowing you to better understand your referral's needs. The Pilot shows you what your referrals send to you and when.

Most importantly, the Pilot will show you your referral's performance and trending, so that you may take the appropriate action when it matters most. Now you can spend time enhancing your relationships instead of just trying to understand them.

Zip Code Trending/Marketing

This dynamic feature allows you to see the zip codes where your patients live and the procedures they are having done. You will then know where to pinpoint and deploy advertising.

Provider Performance

This tool has tremendous benefits to the individual providers within your practice. Whether you are a sole practitioner or one of many providers spread over numerous offices, the benefit of knowing how you are doing in real time is priceless.

Be able to see your provider contributions month over month, by production dollars, procedure count, and patient count. Be able to manage the expectations and growth of each provider by being able to see their performance against another provider or against themselves individually from prior years. With the Pilot you are never in the dark with your data.